## Local Spending Tracker

June 2023 data update

### O About the Local Spending Tracker

The Local Spending Tracker provides timely monitoring of spending patterns across Canada.

It features high-frequency payments data allowing users to stay on top of the latest spending trends in their region.

Unlike other sources, our tracker provides granular insights for 35 locations, using a robust methodology that accounts for seasonality, inflation and population changes.

Our tracker provides leading indicators that complement official consumer spending statistics, but are available faster, at a higher frequency and for many more cities.



#### **National picture**

 Our weekly spending data show a burst of activity before Christmas that carried into January supported by a large increase in employment and unseasonably warm weather. Spending then sagged in February and March. However, consumers opened their wallets by the middle of April through to mid-June. May enjoyed the fastest pace of nominal spending growth in 12 months. June's performance was also solid (+2% month-over-month), but momentum clearly slowed after the Bank of Canada resumed hiking interest rates.

#### **Regional results**

 Consumer spending stayed positive on a year-over-year basis across all regions of the country in June, except Newfoundland and Labrador. There are concentrated pockets of spending strength in the Prairies (Alberta, Saskatchewan, and more recently Manitoba), Atlantic Canada (Prince Edward Island, and Nova Scotia) as well as the Territories. At the other end of the spectrum, spending is soft in Central Canada (Ontario and Quebec), and on the West and East coasts (British Columbia and Newfoundland and Labrador). "Canadian consumers kept spending in the second quarter of 2023, continuing a trend of resilience in the face of higher interest rates and affordability challenges.

That said, if there's a cause for concern in our latest data reading, it's the fact that spending turned a corner after the Bank of Canada resumed its interest rate hikes in early June. Will this summer finally mark a turning point for Canadian consumers and Canada's economy more generally? Forecasters have repeatedly pushed off the timing for a recession, as consumers, labour markets and housing have surprised on the upside. Looking ahead, we expect consumer spending to slow noticeably in the second half of the year as people cut back on discretionary purchases."

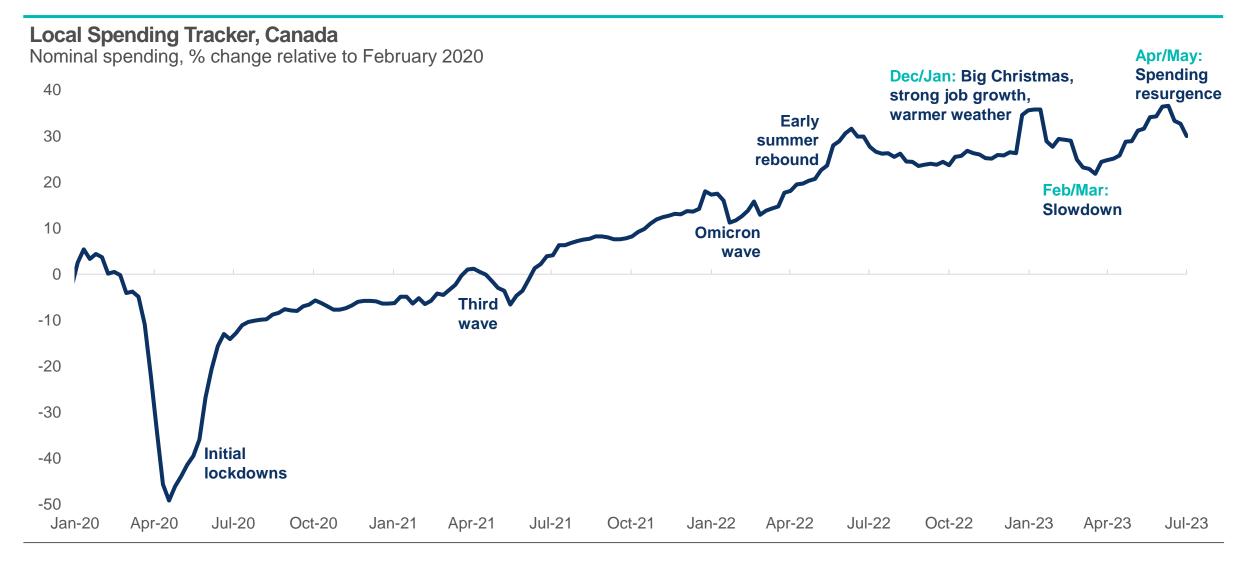
**Stephen Tapp** Chief Economist, Canadian Chamber of Commerce



## National

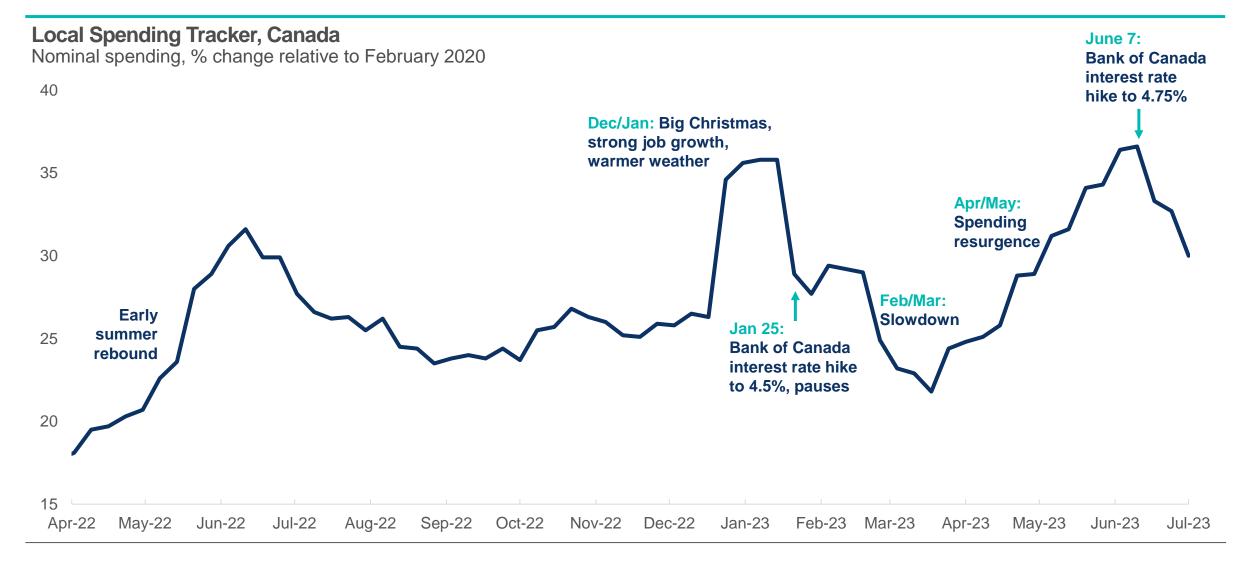
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#### National spending changes since the start of the pandemic



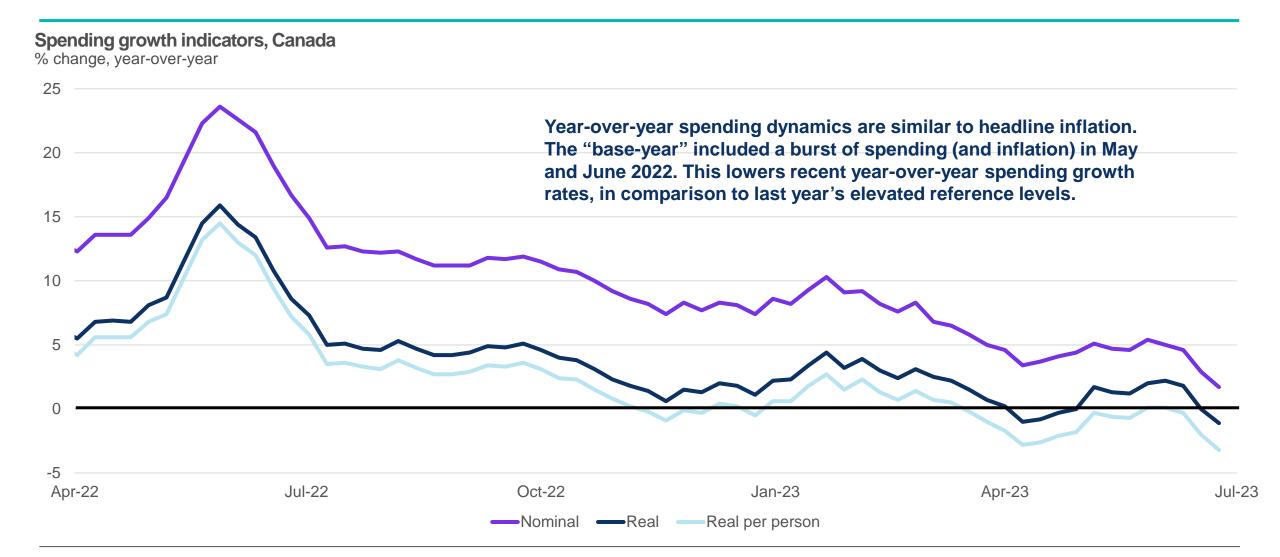
Source: Canadian Chamber of Commerce Business Data Lab calculations using Moneris data.

### **C** Zooming in on recent national consumer spending changes



Source: Canadian Chamber of Commerce Business Data Lab calculations using Moneris data.

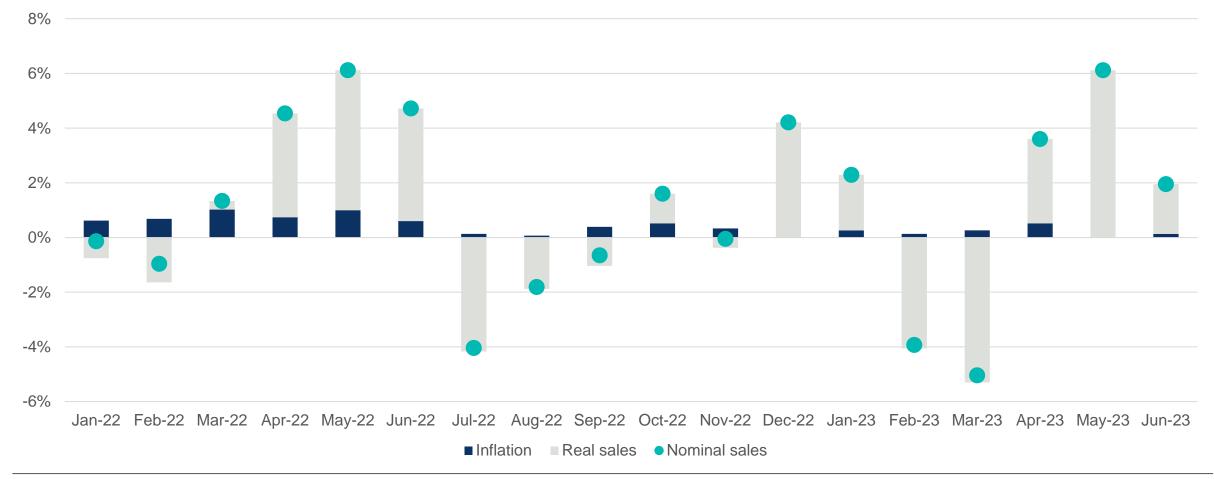
#### National spending growth indicators



Nominal = current dollar spending; real = adjusted for inflation; real per person = adjusted for inflation and population growth Source: Canadian Chamber of Commerce Business Data Lab calculations using Moneris and Statistics Canada data.

### **O** Shorter-term monthly spending patterns

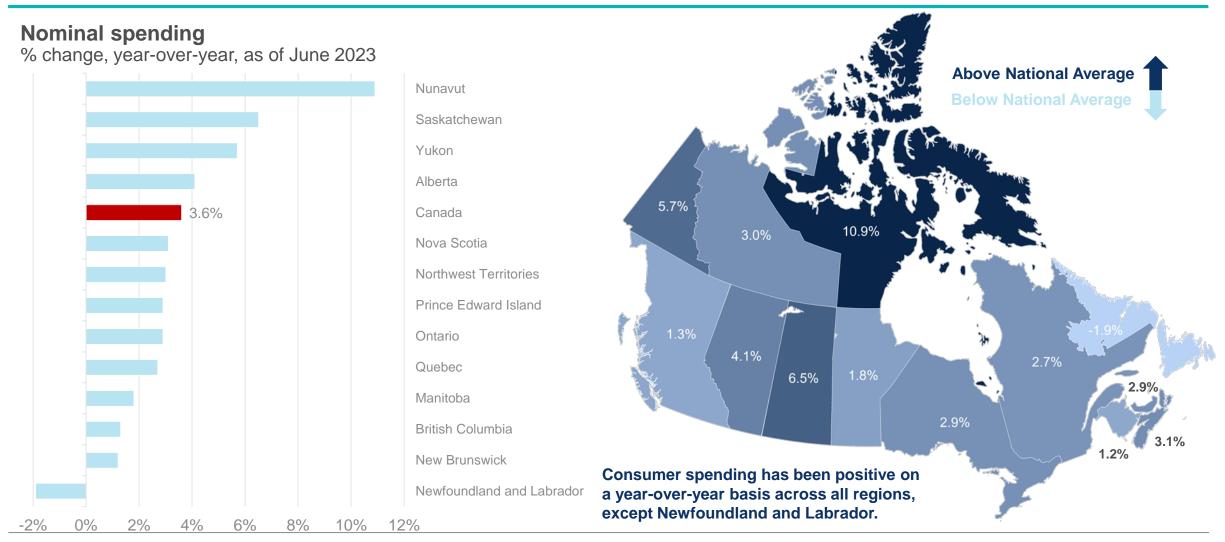




Source: Canadian Chamber of Commerce Business Data Lab calculations using Moneris and Statistics Canada data.

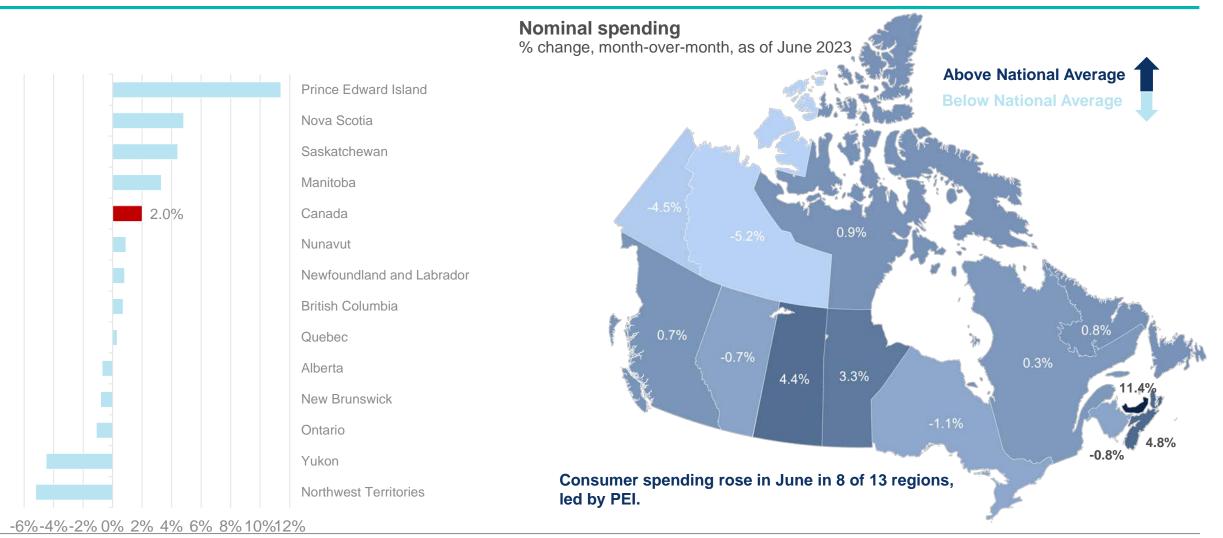
# Regional results

### **C** Latest nominal spending growth



Source: BDL calculations using Moneris data.

### **C** Latest nominal spending growth

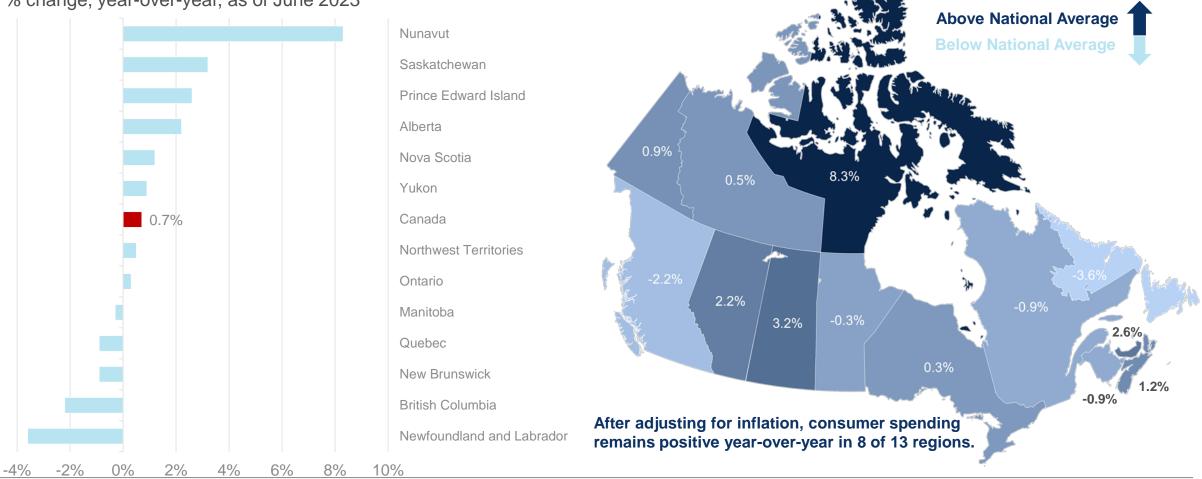


Source: BDL calculations using Moneris data.

### **C** Latest real spending growth

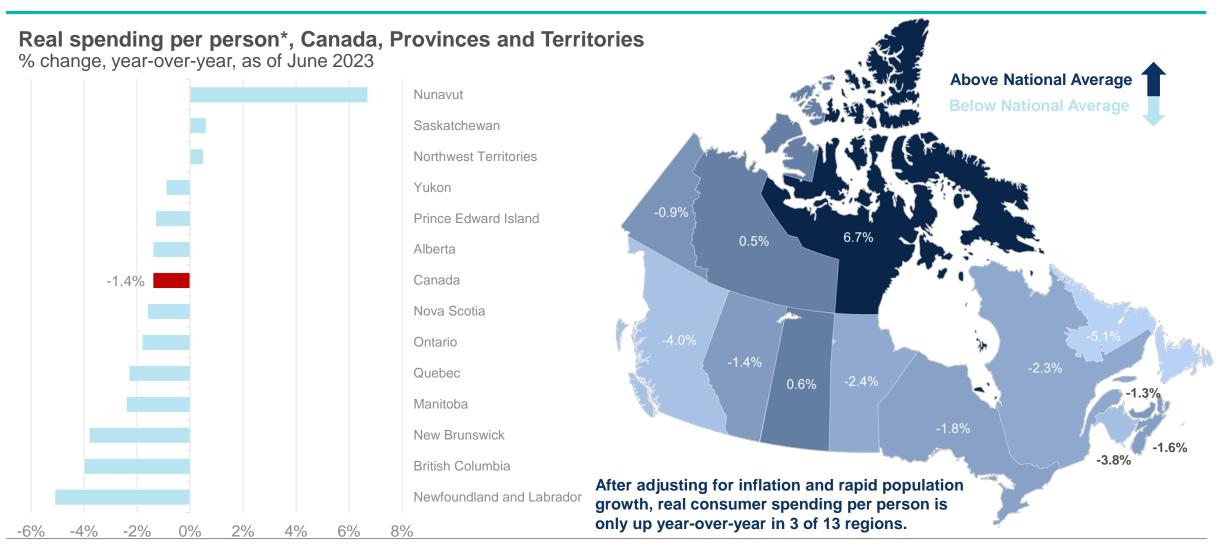
Real spending\*, Canada, Provinces and Territories

% change, year-over-year, as of June 2023



\*Real = adjusted for inflation. Source: BDL calculations using Moneris data.

### **C** Latest real per person spending growth



\*Real spending per person = adjusted for inflation and population changes. Source: BDL calculations using Moneris data.

#### **O** Provincial, territorial rankings across indicators

Nominal spending growth Year-over-year % changes		Real spending gr	Real spending growth		Real spending growth per person		Nominal spending growth Month-over-month % changes	
1 Nunavut	10.9	1 Nunavut	8.3	1 Nunavut	6.7	1PEI	11.4	
2 Saskatchewan	6.5	2 Saskatchewan	3.2	2 Saskatchewan	0.6	2Nova Scotia	4.8	
3Yukon	5.7	3PEI	2.6	3NWT	0.5	3Saskatchewan	4.4	
4Alberta	4.1	4 Alberta	2.2	4Yukon	-0.9	4Manitoba	3.3	
Canada	3.6	5Nova Scotia	1.2	5PEI	-1.3	Canada	2.0	
5Nova Scotia	3.1	6 Yukon	0.9	Canada	-1.4	5Nunavut	0.9	
6NWT	3.0	Canada	0.7	6Alberta	-1.4	6NFLD	0.8	
7 Ontario	2.9	7NWT	0.5	7Nova Scotia	-1.6	7BC	0.7	
8PEI	2.9	8 Ontario	0.3	8Ontario	-1.8	8Quebec	0.3	
9Quebec	2.7	9Manitoba	-0.3	9Quebec	-2.3	9 Alberta	-0.7	
10Manitoba	1.8	10New Brunswick	-0.9	10Manitoba	-2.4	10New Brunswick	-0.8	
11BC	1.3	11Quebec	-0.9	11 New Brunswick	-3.8	11 Ontario	-1.1	
12New Brunswick	1.2	12BC	-2.2	12BC	-4.0	12Yukon	-4.5	
13NFLD	-1.9	13NFLD	-3.6	13NFLD	-5.1	13NWT	-5.2	

\*As of June 2023; BC = British Columbia; NFLD = Newfoundland and Labrador; NWT= Northwest Territories; PEI= Prince Edward Island Source: BDL calculations using Moneris data.

### CMA rankings across indicators

#### Nominal spending growth

Year-over-year % changes

1 Iqaluit	15.2	1 Iqaluit
2Regina	7.0	2Regina
3Halifax	5.9	3Halifax
4Whitehorse	5.7	4Calgary
5Calgary	4.8	5Edmonton
6Vancouver	4.7	6Charlottetown
7Hamilton	4.5	7Hamilton
Canada	3.6	8Whitehorse
8 Sudbury	3.4	9Yellowknife
9Edmonton	3.3	10Vancouver
10Yellowknife	3.3	Canada
11 Gatineau	3.2	11 Gatineau
12Toronto	3.1	12Sudbury
13Montreal	3.1	13Toronto
14Quebec City	2.4	14Winnipeg
15K-W-C	2.2	15K-W-C
16Charlottetown	2.2	16Montreal
17Winnipeg	1.9	17Quebec City
18Moncton	0.5	18Moncton
19St. John's	-1.0	19St. John's
20Ottawa	-1.1	20Ottawa

-3.5

21 Victoria

#### **Real spending growth**

12.6
3.5
3.5
2.7
2.0
1.9
1.4
0.9
0.8
0.7
0.7
0.1
0.0
0.0
-0.4
-0.9
-1.6
-1.8
-1.9
-3.2

-4.2

-6.4

#### Real spending growth per person

20Ottawa

21 Victoria

1 Iqaluit	11.1
2Yellowknife	0.8
3Regina	0.5
4 Hamilton	-0.1
5 Sudbury	-0.3
6Halifax	-0.6
7 Whitehorse	-0.9
8 Vancouver	-1.1
9Calgary	-1.2
Canada	-1.4
10Charlottetown	-1.9
11 Gatineau	-2.0
12Edmonton	-2.0
13Toronto	-2.4
14Winnipeg	-2.7
15Quebec City	-2.7
16K-W-C	-3.3
17 Montreal	-3.5
18St. John's	-5.4
19Moncton	-5.9

-6.2

-8.2

#### Nominal spending growth

Month-over-month % changes

1 Charlottetown	12.4
2Regina	9.4
3Hamilton	7.0
4K-W-C	5.7
5Toronto	4.9
6Halifax	4.3
7Gatineau	4.1
8Winnipeg	2.8
9St. John's	2.5
Canada	2.0
10 Victoria	0.6
11 Calgary	0.5
12Montreal	0.2
13Vancouver	0.2
14Sudbury	-0.2
15 Iqaluit	-0.5
16 Moncton	-0.8
17 Edmonton	-1.8
18Quebec City	-1.8
19Yellowknife	-2.4
20Whitehorse	-4.5
21 Ottawa	-21.4

\* As of June 2023; K-W-C= Kitchener-Waterloo-Cambridge Source: BDL calculations using Moneris data.

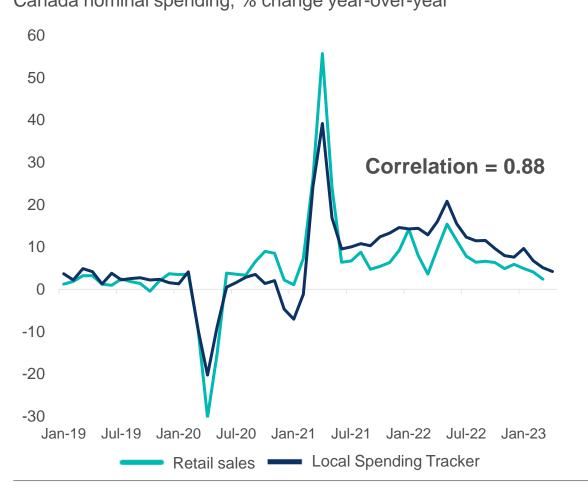
21 Victoria

0

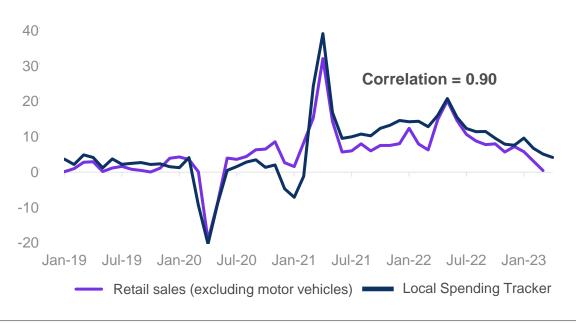
## Appendix

#### The Local Spending Tracker is highly correlated with Statistics Canada's official retail sales data.

Local Spending Tracker and Retail Sales Canada nominal spending, % change year-over-year



	Local Spending Tracker	Retail Sales
Publication lag	3 weeks	7 weeks
Frequency	Weekly	Monthly
Granularity	35 geographies	23 geographies



Note: Local Spending Tracker data are seasonally adjusted and aggregated from weekly to monthly frequency. Sources: Canadian Chamber of Commerce Business Data Lab; Statistics Canada.



- Data concepts: Consumer spending data capture total weekly transactional dollar volumes, net of refunds. Only Monerisacquired credit and debit transaction data are included. Moneris reporting dates use the start of the retail sales reporting week, which starts on Sunday. We benchmark these underlying spending indices to the week of Feb 2-8, 2020. Volume changes are chain indexed by Moneris. Merchants are only counted if they are active in consecutive weeks, to control for changes in the sample over time. For more information on this payment dataset, see <u>Moneris Data Services</u>.
  - "Nominal spending growth" represents the year-over-year percentage change in total current dollar spending processed by Moneris in these regions. "Real spending growth" adjusts for local inflation using Statistics Canada's Consumer Price Index year-over-year inflation rate (Table: 18-10-0004-01). "Real spending per person" adjusts for local inflation and population changes using Statistics Canada's Labour Force Survey (Tables 14-10-0380-01 and 14-10-0292-01). The BDL seasonally adjusts the nominal series with a seasonal and trend decomposition using Loess, and smooths the results using a 4-week moving average.
- **Caveats:** Seasonally adjusting our data is important, however, the dataset covers a relatively short period (January 2019present), and the pandemic disrupted typical seasonal patterns. There are conceptual differences between Statistics Canada retail sales and our data. For example, consumer spending on big-ticket items like vehicle sales are included in retail sales, but are not fully captured in our data (since few consumers pay for cars on debit/credit cards). Conversely, spending at restaurants is captured in our payments data, but not in retail sales. E-commerce purchases reflect the sellers' corporate locations, not the buyers' locations.
- Contact: This report presents analysis conducted by the Canadian Chamber of Commerce Business Data Lab. For questions or comments, please contact Stephen Tapp, Chief Economist (<u>STapp@Chamber.ca</u>).



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#### Funded by the Government of Canada

